



Need vs. Want

Need help in determining how much coverage you wish to carry?

Allow me to give you my philosophy.... Replace the word need with want, in other words what do you want and hope for financially for your family? If you do not die? If you do die? Shouldn't the two be the same? The word need has a connotation of "the minimum" or just mere "subsistence". Certainly you must want better than that for your family. The following worksheets offer assistance in helping you determine either need or want. The choice is yours!

Give me a call and I will help you determine what you want.

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